

from the **PRESIDENT**

Hello to my fellow CREW East Bay friends,

I am honored to serve as your 2017 Chapter President. I joined CREW San Francisco in 2003 and soon became a member of CREW East Bay in 2005/2006 when our chapter was first established. I served as Co-chair and Chair of the membership committee before joining the board in 2014 when I was liaison to the membership committee. In 2015, I served as a delegate, and in 2016, I served as President-Elect and delegate. In 2016, Past President and Board Member, Kristina Lawson from Manatt, Phelps & Phillips, LLP, and I participated and completed the first ever inaugural year-long Certificate in Leadership training offered by CREW Network with 60 other women from CREW chapters all over the country. This was an amazing and rewarding experience that I will always cherish.

I admire the many women who had the courage to start a new chapter, including Marilyn Morris from Brown, Gee, & Wenger, LLP in Walnut Creek, who was our founding chapter president, and Sandra Weck from Colliers International, who continues to play a major role on our board of directors since our inception. Sandra serves as board liaison and is chairing our special events committee, which includes our new Leadership Breakfast Series and Dine Around events. Sandra is also working with our Immediate Past President Elizabeth Swift, with Bridge Bank, on "Elevate," a Bay Area commercial real estate recognition event you don't want to miss on Thursday, March 2nd at the Paramount Theatre in Oakland. In addition, Elizabeth is actively involved in our new relationship with The VIEW Magazine, a quarterly publication that provides its readers with relevant, timely stories about people, places and things in the commercial real estate industry. She will be working closely to coordinate with CREW San Francisco and CREW Silicon Valley. This is all new and exciting for our members, and I am thrilled to be an integral part of it as we move into the future together! We have been holding steady at about 100 members over the past decade, and we are a strong, thriving chapter in the East Bay.

Holly Neber, CEO of AEI Consultants and a CREW Network Board Member, encouraged me to join the board when she served as Board President in 2014! I was honored to serve and participate with an outstanding group of women in commercial real estate. Kim Scala, of Scala Law, and I joined the board the same year, and now Kim is serving as President-Elect in 2017. I am very excited to work side by side with Kim as we create a strategic growth plan for the future of CREW East Bay.

Another Rock Star is Dana Tsubota, Executive Vice President & General Counsel with DeNova Homes. Dana is one of the most inspirational, generous people I have ever met. She has continued to make time to serve on the board after being Chapter President in 2015. She is a mentor to everyone she meets and is hands down one of the most tireless resources our chapter has!

We all have a lot of individual talent, and it brings much joy to my heart to have so many members that I have done business with, as well as refer business to. I love my CREW friends and will do my very best to help them to grow both professionally and personally.

Finally, CREW Network, our national organization, was established 25 years ago and now has over 70 chapters and 10,000 members! That's a lot of people that need to get to know YOU!

Thank you to all of the 2016/2017 Board of Directors, Committee Chairs, Vice Chairs and all of our Sponsors and each and every Member! This is our NETWORK! Get involved, stay involved! After all, this is YOUR Network and there is no cold-calling at CREW!

Sincerely,

Teresa

Teresa Fluegel
Senior Vice President
Chicago Deferred Exchange Company (CDEC)